

CHAMBER NOTES

A monthly newsletter of the
Delaware Area Chamber of Commerce

January 2024

Sustaining Members Platinum Level



Gold Level



Silver Level



The Delaware Area
Chamber of Commerce
Established 1907



Chamber now accepting 2023 award nominations

As the Chamber does every year, business awards are presented at our annual dinner in February. We are now accepting award nominations.

[Click here for a list of nominating categories, award criteria.](#)

[Click here to submit a nomination.](#) And don't hesitate to self-nominate!!

Who will be presented with these awards for 2023?

- ⇒ Large Business of the Year
- ⇒ Small Business of the Year
- ⇒ Quality of Life Award

- ⇒ Innovation in Business Award
- ⇒ Citizen of the Year
- ⇒ Corporate Citizen of the Year
- ⇒ Chamber Members of the Year

The Delaware Chamber's Annual Dinner and Awards is THE premier event in Delaware County, with nearly 400 people attending to experience the fun, awards and the famous table decorations. [Click here for photos of last year's auction, award ceremony, and amazing tables.](#)

And put **Thursday, February 1, 2024** on your calendar. Invitations are sent via email in early January to the primary representative of your company. Watch for it!

2024 Annual Dinner Corporate Sponsors

Platinum Level



Gold Level



Silver Level



Bronze Level



2024 Board of Directors

Executive Committee

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[PPG Industries](#)

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Angel Boulis— Treasurer

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[Dinsmore & Shohl LLP](#)

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Brooke Diedrich

[Snappy's Automotive](#)

Erin Eizensmits

[Edward Jones Erin Eizensmits](#)

Heidi Kegley

[Delaware City Schools](#)

Barb Lyon

[Lyon & Co.](#)

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Bethany Moore

[Delaware Speech & Hearing Center](#)

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Sustaining Members

Bronze Level



Fidelity Federal



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DELAWARE AREA CHAMBER OF COMMERCE

You are invited to attend a program of the
Delaware Area Chamber of Commerce

with

Scott Sanders, Delaware Regional Planning Commission
sponsored by



Thursday, January 18, 2024, 11:45am—1:00pm

Brookshire Event Venue

405 Greif Parkway, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$30 ~ Non-Chamber members: \$35

Deadline to register is Thursday, January 4, 2024

Cancellations after January 4 and no-shows will be charged.

[Click here to register](#)

January Business AFTER Hours

End your day on Wednesday, January 18 by networking when Chamber members [SRJ Consulting](#) and the Entrepreneurial Center at [OWU](#) team up to host. Food, networking – bring lots of business cards to share. The event is held from 5:00-6:30 pm at 70 S. Sandusky Street, Delaware. Please let us know you'll be attending.

[Click here to register.](#)

Ohio
Wesleyan
University

SRJ COACHING
& CONSULTING
EXECUTIVE &
CAREER COACHING

New member orientation—welcome or brush up

Every quarter the Chamber holds a new member orientation. Members mingle with board members over coffee and then retreat to the conference room where Chamber staff run through the benefits of membership.

But we know that there are many of our current/long-standing members who could use a brush-up or have new staff who should be brought up to speed.



Everyone is invited— even prospective members, and the Chamber staff encourages you to register to attend; bring a client who may be considering membership.

Our next orientation is **Tuesday, January 23**. [Click here to register.](#) We'd love to see you! It's not just for new members!

January Safety Council Presents: Ergonomics & Repetitive Injuries

You don't have to be a Safety Council member to join us. Meeting is held on Wednesday, January 24, 8:30-9:30 am at [The Barn at Stratford](#), 2690 Stratford Rd., Delaware. There is a \$5 fee to attend and all are welcome.



Grace Clinics of Ohio wins 2023 Free Clinic of the Year Award

In partnership with the Ohio Department of Health (ODH), the Charitable Healthcare Network, (CHN) is pleased to announce [Grace Clinics of Ohio](#) as the 2023 Free Clinic of the Year Award winner.

Grace Clinics of Ohio, Inc. is a 501 3 (C) nonprofit organization of free medical clinics serving those who are uninsured or underinsured with free medical appointments, prescription assistance, and specialist appointments. Following the clinic's founding in 2006 in Delaware, Ohio, the organization now serves five locations throughout central Ohio, including Delaware, the Linden neighborhood of Columbus, Marion, Wellston, and their newest clinic in Hilliard.

"The communities we serve view us as a 'safe place' in the community and a trusted partner for healthcare. We served over 1,447 patients and provided over 1,900 visits at all locations in fiscal year 2023. Between all 5 clinics, we serve patients that represent over 11 different languages and over 33 countries," notes the nomination for this award.

Grace Clinics welcomes people where they are in life and comes to meet their physical, mental, emotional, and spiritual needs. To those who would otherwise not have access to basic, sound, and high-quality medical care, Grace Clinic's medical staff will provide that care in a loving, compassionate, non-threatening way. To learn more, visit graceclinicweb.org.

The Ohio Legislature, through H.B. 320 of the 130th General Assembly, designated December as Free Clinic Appreciation Month (FCAM) in Ohio. As part of Free Clinic Appreciation Month, the Charitable Healthcare Network and the Ohio Department of Health recognize the accomplishments of Ohio's free clinics with Free Clinic Award presentations.

About the Charitable Healthcare Network (CHN) Founded in 2000 as the Ohio Association of Free Clinics and renamed in 2018, the Charitable Healthcare Network (CHN) is a 501(c)(3) organization whose purpose is to be the voice and connector for its 53 member clinics and charitable providers in the state by providing resources, education, and advocacy to strengthen and ensure high-quality healthcare for people who are most vulnerable. In 2022, CHN members provided nearly \$200 million in healthcare services through nearly 560,000 clinical interactions for free or at little to no cost for the uninsured and underinsured in Ohio. More information is available at charitablehealthcarenetwork.org.



Grace Clinics of Ohio
YOUR NEIGHBORHOOD FREE MEDICAL MINISTRY

Networking tradition returns

The 11th annual [First Citizens National Bank](#) joint Business After Hours at its Powell banking center with the Powell and Delaware Area Chambers was back this year. Host Calvin Gebhart provided guests with wonderful food, drinks and three bottles of wine drawn from business cards. This was a wonderful opportunity for members of both chambers to meet and network. Thank you to First Citizens for hosting this annual holiday joint chamber event. [Click here for more photos.](#)



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Holiday networking tradition lives on

Chamber staff enjoys nothing more than annually hosting the December Before Hours. With an excuse to deck the halls filling the office with noise, laughter and networking is the best holiday gift for Chamber staff.

Also a tradition, this year's game involved emoji clues to the title of a holiday song. The winners were a team of two who just met at the event and partnered to play the game. Good job to Diane Bricker, [Safe Harbor](#) and Joe Corna, [Bridge Credit Union](#).

New members, prospective members; incoming and outgoing board members, Chamber regulars and some folks we haven't seen in a while— it was a lovely event and, as the holidays tend to do, it inspired a spirit of warmth and comradery and a reminder from President Holly Quaine to help each other prosper by looking to Chamber members first when doing business and to share those experiences with the Chamber. Lots of wishes for a healthy and happy 2024 and a hope to see everyone at the annual dinner!



Many thanks to office manager Sarah for making the office look so festive. [Click here for more photos.](#)



Chamber board of directors says farewell and welcome

The Chamber's new fiscal year always comes with a change in board leadership as directors term off and new faces step up. This year the board is saying goodbye to three board members who are ending a combined fifteen years of service!

Liz Owens, [The Alpha Group](#) and Brad Schneider, [The Growth Coach](#), are stepping down after having served the maximum 2 three-year terms. Tamra Bower, [Polaris Fashion Place](#), could not accept the invitation to serve a second three-year term as her increased job responsibilities prevent her from participating in the way she'd like to.

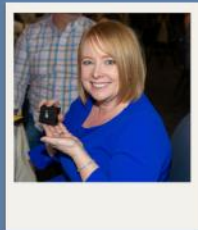
It would be impossible to overstate— indeed, it's difficult to sum up—the level of support, wisdom, leadership and encouragement of these folks. Their service equates to hundreds of hours of collaboration and contribution in the growth and culture of the Chamber. Thank you seems far less than what should be expressed.

But as with any strong organization, along with our goodbyes comes the welcome of new faces. The board of directors is pleased to announce and introduce four new members. Bethany Moore, [Delaware Speech and Hearing Center](#), Barb Lyon, [Lyon & Co.](#), Brook Diedrich, [Snappy's Automotive](#), and Erin Eizensmits, [Edward Jones Erin Eizensmits](#). These members bring a wealth of experience and engagement to the Chamber's governing body.

And accepting the invitation to serve a second term are Kim Saunders, [The Ohio State University Wexner Medical Center - Outpatient Care Lewis Center](#), and Kirt Trimble, [Trimble Insurance Agency](#).

So here's to 2024: The Chamber is so fortunate to have a ready pool of dedicated and interested members poised to lead.

Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— *check here* before you buy.



LAUGH & LUCK REVERSE RAFFLE PRESENTED BY MEDICAL MUTUAL

JOIN THE FUN!

THURSDAY • FEBRUARY 15, 2024 •
BROOKSHIRE EVENT VENUE, 405 GREIF PKWY, DELAWARE, OH

COMEDIAN + MAGICIAN, DINNER, WINE & SPIRITS PULL,
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**ADMISSION TICKETS DOUBLE AS RAFFLE
TICKETS. THE LAST THREE TICKETS
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Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

Our Mission The Chamber serves as the premier source for the success of the Delaware area business community by being a visionary leader for programs and services benefiting our members; supporting economic vitality, advocating for business, and providing collaborative growth opportunities.



Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are. Working together.... It's Good for Business!!

HOT DEALS

Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.

- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: get your login and password and publish Hot Deals yourself– it's faster and the independence means you can post anytime, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)

Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members– [check here](#) before you buy.

Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.

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OhioHealth Grady Memorial Hospital

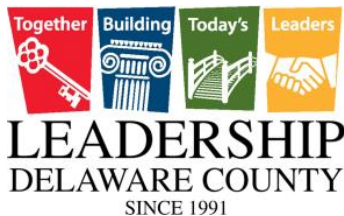
Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit OhioHealth.com/Grady.



Leadership Delaware Class of 2024 Education Day

Facilitator: Dr. Joe Uher '16

Newsletter editors: Jon Lindeboom, Elka Lonas, Ben Lovell,
Anita Ludwig Quibell

Photographers: Angie Mack, Tom Marchetti, Rebecca Matteson

Leadership Delaware Class of 2024 met at Delaware Hayes High School on Thursday, December 14, 2023 to learn all Delaware County does regarding education. The class met in the library while Hayes High school strings performed. Afterwards, each school district's superintendent shared the strengths and challenges the different school districts face each school year. Heidi Kegley ([Delaware City Schools](#)), Ryan McLane (Big Walnut Local Schools), Dr. Jack Fette ([Olentangy Local Schools](#)), Paul Craft ([Buckeye Local Schools](#)) and Jay Poroda ([Delaware Area Career Center](#)). Dr. Fette shared their Bridged program where they work to build the gap between K-12 and the business community. Heidi shared how Hayes High School sorts students into different house. With friendly competitions throughout the year focusing on arts, sports, academics etc, the hope is to expand students' social circles. Some challenges shared by all schools is space, staffing and bussing. Due to Delaware county growing rapidly, many schools are reaching capacity at a much faster rate than previously expected resulting in additional schools needing to be build and grades moved to different buildings to create additional space. Bussing and staffing were also a common challenged shared. Each school talked about the difficulties finding not just staff, but qualified staff. After the panel discussion, Hayes High School choir sang Holiday carols and the class then moved on to the next stop at Olentangy Academy.



At Olentangy Academy, students provided a tour of the school and discussed the STEM Academy. The students explained that the STEM Academy is for students who are planning a career in engineering or similar STEM fields. The academy provides students a more flexible schedule to work on different projects including robotics, teaching, biomedical etc. The students apply for STEM Academy in their 8th grade year but spots are very limited with only 100 students being accepted each year. The Olentangy ACT program is also housed within Olentangy Academy where students work on transition from school to community employment or other adult programs. Next the class moved onto the next step at Columbus State Community College.

At [Columbus State Community College](#), the class was given a virtual tour of the campus, followed by a fun game of Kahoots. Staff shared that many students who attend CSCC graduate debt free. This is for many reasons but due to the affordability of CSCC, scholarships, grants and loans go further. CSCC is also committed to student success and work hard to engage students, provide academic support, utilize holistic advising,

have supportive faculty and staff, and partner with local schools and community partners. They strive for each student's college experience to promote mind and body wellness but also foster creativity and a sense of community.

Continued on next page



Leadership continued

Next stop was Delaware Area Career Center for lunch and a tour. The Chef instructor, Michael Steiner and his students served us in the “la Fond” restaurant, which is part of the Culinary Arts Program at DACC. The students did a terrific job serving beverages, followed by a three course meal that was inspired, created, executed and served all by the culinary students under the orchestration of Chef Michael. The European tour meal started in Italy with a first course of cheese tortellini in a parmesan bone broth accented with kale, root vegetable and basil pesto drizzle. Next stop France, with a 5 cheese roasted chicken breast, haricot vert (green beans), potato pave accented with golden and dark balsamic vinegar reduction sauces. Final stop, dessert in the Mediterranean, with a blood orange panna cotta, accented with a raspberry coulis and sesame seed toile crumble for dessert.

What a great way to show off DACC Culinary program. They exceeded everyone’s expectation. Hats off to the culinary students and Chef Michael.

During the meal Holly received recognition and a special gift from Dr. Tina Diggs, representing DACC, as a contributing partner through her representation of the Chamber. We were blessed to witness this special acknowledgement!

The class then embarked to Conger Elementary School, where they were greeted by students and given a presentation in the lunchroom where students introduced themselves. Then the class was split up and assigned to a student chaperone who took them to a classroom where they toured in session classes. Many students had projects to show the class including dioramas from book reports about animals. The students were proud to show off their hard work!



[Click here for more photos.](#)

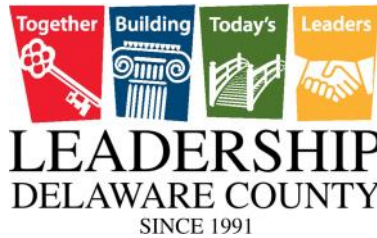
The last stop for the day was [Delaware County District’s Library’s](#) new Liberty Branch. The library branch was opened last fall in 2022 and sits at the intersection of Home Road and Steitz Road. The Liberty Branch is a 2 story with a basement that holds multimedia format materials for checkout. There they were guided around to the multiple facilities including the Children’s area, Teen Space, Learning Stairs, and the Maker Studio. The class also got a backstage look at the inventory process and book recycling process. The class was also shown the different events such as family movie night and teen book night.

New Name, Same Expertise

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Leadership Delaware Class of 2024

Kristy Warner Acloche Staffing	Delaware Area Career Center	Tyler Herrmann Ohio Department of Health
Jon Landrum The Alpha Group	Mary Krell Misty Swanger Delaware City Schools	Liz Conley Ohio Living Sarah Moore
Jeremy Froehlich Brian Orrenmaa Buckeye Valley Local Schools	Eric Weitz Delaware County	Susan Zimmerman Ohio Wesleyan University
Alycia Ballone Elka Lonas City of Delaware	Bryan Howard Delaware County District Library	Kirsten Roblee OhioHealth Grady Memorial Hospital
Elise Schellin City of Powell	Erika Myers-Bromwell Delaware County Foundation	Erica Fouss Sydney Herbert Orange Township
Eric Palmer Cogburn Electric	Rusty Griffith Judy Nuñez Jason Rafeld Del-Co Water	Pam Walker Ostrander Civic Association
Gabbie Donofrio Converse & Associates	Kim Bood Bailey Gano Delaware-Morrow Mental Health & Recovery Services Board	Jenna Daniele Polaris Fashion Place
Jen Bechtel Cornerstone of Hope	Christina Thayer DGPerry	Bonnie Houk Tyler Swartzlander Preservation Parks of Delaware County
Michael Cavanaugh Delaware County Prosecutor's Office	Jay Tadena Elford, Inc.	Rick Sobel Red Wing Shoes
Ashley Andolsek Gillian Armstrong Scotty Burden Angie Dusthimer Jodi Hough Mikkele Roy Mike Scalley Delaware County Sheriff's Office	Mike Piscioneri Fidelity Federal	Skylar Buyer Richwood Bank
Susan Eckman Kelly Jacoby Anita Ludwig Quibell Rita Takenaga Aaron Tiedt Delaware County Board of Developmental Disabilities	Ben Yoakum First Citizens National Bank	Diane Brickner Safe Harbor
Alex McCarthy Scott Stewart Delaware County Office of Homeland Security & Emergency Management	Dan Stephenson First Commonwealth Bank	Sarah JanTausch SRJ Coaching & Consulting
Mike McLane Sherry Ward Delaware County Department of Job & Family Services	Beth Granlee Goodwill Industries	Landon Diedrich Snappy's Automotive
Tom Marchetti Chad Williams	Amanda Haines Grace Clinic Delaware	Jill Smith Amelia Tucciarone Chelsea Welen SourcePoint
	Crystal Cassidy Greif, Inc.	Angie Mack Stockhands Horses for Healing
	Mike Gregory Habitat for Humanity of Delaware & Union Counties	Kat O'Malley Stratford Ecological Center
	Ben Lovell Liberty Township Fire Department	John Lindeboom Rebecca Matteson Troy McKnight Willow Brook Christian Communities
	Jay Schlater Marion Technical College	
	Candace Coffman Nationwide Children's Hospital – Lewis Center	

Member receives industry standard recognition. Again.

Cummins Facility Services has achieved the Cleaning Industry Management Standard (CIMS) Green Building Advanced by GBAC with Honors certification from ISSA.



Cummins Facility Services is proud to announce their fifth consecutive re-certification under the Cleaning Industry Management Standard Green Building with Honors (CIMS), and this year, they have further elevated their commitment by adding the Advanced by GBAC with Honors to their list of credentials. Having been CIMS certified since 2013, this new addition marks a significant enhancement in their certification portfolio. They are honored to be among the first companies to achieve this extensive certification from ISSA, the world's leading trade association for the cleaning industry. The inclusion of GBAC with Honors underscores their dedication to not only maintaining high standards in cleanliness, service delivery, and cost control but also to meeting the increasing demands for health and safety in cleaning practices.

"This milestone is more than a recognition for us—it's a commitment to excellence and sustainability that directly benefits our customers. It assures them of our dedication to the highest standards in health, safety, and environmental stewardship, enhancing the quality and reliability of our services," says Jill Frey, CFS President and CEO.

CIMS GB with Honors is the first consensus-based management standard that outlines the primary characteristics of a successful, quality cleaning organization. It ensures companies follow the proper use of disinfection products and the stringent manufacturer procedures for accurate and effective use. Designed to assist cleaning companies of all sizes, CIMS GB with Honors applies six core elements of management best practices, including:

- Quality systems
- Service delivery
- Human resources
- Health, safety, and environmental stewardship
- Management
- Commitment
- LEED EB: O&M

"Compliance with CIMS GB with Honors means a cleaning organization has the modern systems in place to deliver professional cleaning services, which is crucial for moving forward post-pandemic in today's competitive market," said ISSA Director of Education, Training, Certification & Standards, Brant Inero. "We're excited to have Cummins Facility Services continue to be on the list of certified CIMS companies and look forward to continuing our efforts to help providers meet new demands and instill pride in their work."

To successfully achieve CIMS certification, a facility service provider must meet 100% of the mandatory elements and 60% of the recommended elements, per section. An ISSA-accredited third-party assessor conducts an on-site review to ensure the organization's activities are consistent with the documented systems and processes.

To learn more about Cummins Facility Services, visit www.cumminsfs.com. For more information about CIMS certification, visit cims.issa.com.

About Cummins Facility Services

Cummins Facility Services, established in 1972, is a leading provider of facility management services, serving businesses across the nation from our headquarters in central Ohio. As a certified Women's Business Enterprise, we take pride in offering a diverse range of services including janitorial services, landscaping, snow removal, high structure cleaning, security, building maintenance, smart cleaning technology, and recycling and sustainability initiatives. We are proud to have been awarded the ISSA CIMS-GB Advanced by GBAC with Honors certification since 2013 and are members of the Building Service Contractors Association International (BSCAI), National Service Alliance (NSA), and ISSA. To learn more about our comprehensive facility management services, please visit our website at www.cumminsfs.com or contact us at 1-800-451-5629.

About CIMS Advanced by GBAC CIMS sets forth a management framework designed to assist building service contractors and in-house cleaning departments to develop and maintain quality, customer-focused organizations. The standard is nonprescriptive, meaning that each organization has the flexibility to choose the most effective ways in which to meet its requirements. CIMS was created through a true consensus-based process that brought together representatives of the cleaning, facilities management, and purchasing communities. ISSA speaks at numerous facility management and purchasing industry events throughout the year to outline the value of working with CIMS certified cleaning companies as well as certifying in-house operations.

Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

Amenities? Yes, we have them!

Laptop
Smart screen

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Also included:
Coffee, tea & water



Will you be ordering food?

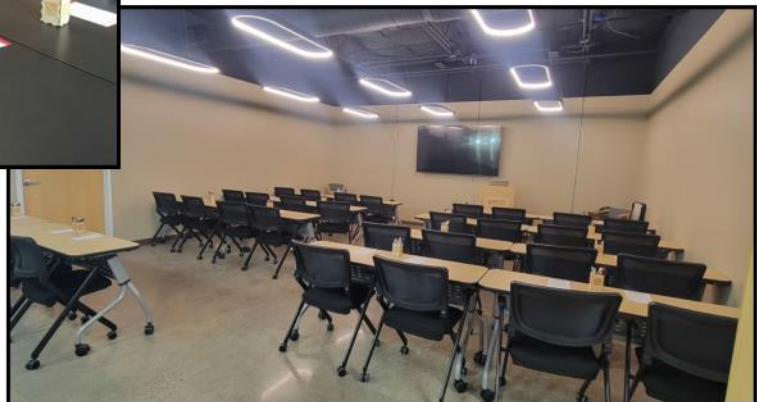
We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Pizza Cottage
- S Squared Food & Beverage
- Tim Horton's
- Warehouse Italian
- Wendy's

Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email dachamber@DelawareAreaChamber.com or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



Boardroom seats 20

**Conference Room
seats 32-34**



The SOCA Benefit Plan

A health plan that can save you time and money



1190540HEENABS Rev. 04/23



A new health benefits option for small businesses and sole proprietors

Your business deserves predictable rates and competitive benefits that help keep your employees healthy and your costs in check. With the SOCA Benefit Plan, brought to you by the Southern Ohio Chamber Alliance (SOCA) and Anthem, you have the financial protection of a large, self-funded pool backed by Anthem's stop loss coverage.

The SOCA advantage:



Competitive rates



Fixed, predictable monthly payments



Access to Anthem's broad Blue Access PPO network and Essential Rx formulary list



A one-time credit to your medical premium equivalent when you add new dental, vision, and/or life coverage



A variety of plan designs



Dental, vision, life, and disability plans available*



Coverage for claims runoff and terminal liability coverage



Administration for all your plans from one place — giving you more time to spend on the things that matter to your business

Chamber Anthem Authorized Agents:

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For more information, contact a Chamber broker today. [Click Here to Learn More.](#)

*Sole proprietors are not eligible for life, and disability benefits.

Anthem BlueCross and BlueShield is the trade name of Community Insurance Company, independent licensee of the BlueCross and BlueShield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.

Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to dachamber@DelawareAreaChamber.com and we'll send you a certificate good for \$50 off ANY Chamber invoice.



Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization and let Sedgwick's experts work for you!

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Drawing By Karen Collins

Take your Chamber membership to the next level by investing in a sustaining membership*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[*Click here for details](#)

Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

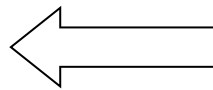
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Let them know you belong and support; link to Chamber logo

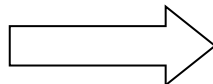
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



DELAWARE AREA
CHAMBER OF COMMERCE



DELAWARE AREA
CHAMBER OF COMMERCE



**Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members– [check here](#) before you buy.**

Chamber's advertising opportunities a great value

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1400 Chamber members and its archival on our website, your ad has a long shelf life. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!**

Full page: 8.5 x 11 portrait	\$125 per run	Quarter page: 4 x 5.25 V	\$75 per run
Half page: 8 x 5.25 H	\$90 per run	Eighth page: 4 X 2.62 H/V	\$50 per run

You can also place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.



[About Us](#) [Find A Business](#) [Calendar](#) [Membership](#) [Annual Events](#) [Newsletter](#)
[Community](#) [Development](#) [Safety Council](#) [Member Login](#) [Leadership Delaware](#) [Join The Chamber](#)



Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@DelawareAreaChamber.com or call 740-369-6221.

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January/February

Calendar

HR Council

Wednesday, January 3, 8:30 am
Chamber office

Ribbon Cutting

Loiee G's Pizza
Monday, January 8,
10:30am

[Click here for details and to register](#)

Workforce Development & Education Committee

Wednesday, January 10, 8:30am
Chamber office

Supervisor Six Pack 2.0

Session six of six
Wednesday, January 10
8:00-11:00 am
Chamber office

[Prior registration required](#)

Leadership Delaware

Social Services & Boardmanship Day
Thursday, January 11

Chamber Board Meeting

Wednesday, January 17, 7:30 am
Chamber office

Government Affairs Committee

Wednesday, January 17, 9:30 am
Chamber office

Third Thursday luncheon

Delaware County Regional Planning
Thursday, January 18, 11:45—1:00
Brookshire Event Center

[Click here to register](#)

Business After Hours

Thursday, January 18, 5:00-6:30 pm
SRJ Coaching & Consulting and The
Ohio Wesleyan Entrepreneurial Center
[Click here for details](#)

New Member Orientation

Tuesday, January 23, 8:00 am
[Click here for details](#)

Safety Council

Wednesday, January 24, 8:30 am
Ergonomics/Repetitive Injuries
[Click here for details](#)

Annual Dinner

Thursday, February 1, 2024
[Click here for details and registration](#)

Leadership Delaware

Government Day
Thursday, February 8

Workforce Development & Education Committee

Wednesday, February 14, 8:30am
Chamber office

Third Thursday luncheon

Annual State of the City
Thursday, February 15, 11:45—1:00
Brookshire Event Center

[Click here to register](#)

Chamber Board Meeting

Wednesday, February 21, 7:30 am
Chamber office

Government Affairs Committee

Wednesday, February 21, 9:30 am
Chamber office

Safety Council

Wednesday, February 28, 8:30 am
Mental Health/Signs of Burnout
[Click here for details](#)

SAVE THE DATES

Golf Outing
Friday, June 7, 2024
Clay Classic
Friday, October 11, 2024

[Click here to visit the chamber's interactive calendar of events](#)

New member orientation—welcome or brush up

Every quarter the Chamber holds a new member orientation. Members mingle with board members over coffee and pastries and then retreat to the conference room where Chamber staff run through the benefits of membership.



But we know that there are many of our current/long-standing members who could use a brush-up or have new staff who should be brought up to speed.

Everyone is invited— even prospective members, and the Chamber staff encourages you to register to attend; bring a client who may be considering membership.

Our next orientation is **Tuesday, January 23**. [Click here to register](#). We'd love to see you! It's not just for new members!

Chamber Staff

[Holly Quaine, President](#)

[Sarah Yoakam, Office Manager](#)

[Matt Carbary, IT Mgr.](#)

2 Troy Road
Delaware, Ohio 43015

740-369-6221

Fax:740-369-4817

[DelawareAreaChamber.com](#)

Are you making the most of the freebies that your Chamber membership offers?

The Chamber uses an integrated database system called ChamberMaster. From the staff's point of view, ChamberMaster's integration with our secure accounting system and website, and its use as a database system are only the tip of the iceberg; CM's features are robust and responsive to chambers of commerce who subscribe. But ChamberMaster is also a multi-faceted tool for our members that increases the value of membership to those who use it.

To use any of the features offered, you will need a username and password. [Click here for instructions.](#)

Your online calendar displays events from other members, Chamber events, and of course, any events that you have posted. You can register online for Chamber events only; to register for another member's event, please contact that member directly. If the event you'd like to register for has a fee associated with it (for example, Third Thursday luncheon is \$20 per person), you can pay online right then and there, select to pay at the door, or let us know you'd like an invoice. [Click here for the full instructions on registering for Chamber events.](#) So, you've attended an event and you opted to be invoiced for it. You can pay that invoice online as well as ANY Chamber invoice. [Click here for instructions on how to pay invoices online.](#)

Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125	Quarter page: 4 x 5.25 H	\$75
Half page: 8 x 5.25 H	\$90	Eighth page: 4 X 2.62 H/V	\$50

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Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



Contact your legislator:

Ohio Senate District 19

Andy Brenner
Senate Building
1 Capitol Square
Ground Floor
Columbus, OH 43215
(614) 466-8086
[Email](#)

Ohio House District 61

Beth Lear
77 S. High St
11th Floor
Columbus, OH 43215
(614) 466-1431
[Email](#)

District 60

Brian Lorenz
77 S. High St
11th Floor
Columbus, OH 43215
(614) 644-6711

US House District 12

Troy Balderson
250 East Wilson Bridge Rd.,
Suite 100
Worthington, OH 43085
(614) 523-2555
[Email](#)

District 4

Jim Jordan
28 Park Avenue West,
Suite 100A
Mansfield, OH 44902
(419) 982-8045
[Email](#)

US Senate

JD Vance
37 West Broad Street,
Room 300
Columbus, OH, 43215
(614) 369-4925
[Contact](#)

Sherrod Brown
200 North High St.,
Room 614
Columbus, OH 43215
(614) 469-2083
[Email](#)



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— [check here](#) before you buy.



Janell Kuck
Shareholder

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+ maloneynovotny.com

Welcome New Members

Mid-Ohio Radiology

Sarah Withers - Practice Administrator
173 North Sandusky Street
Delaware, OH 43015

(614) 791-1300

midohioradiology.com

Offers diagnostic radiology & nuclear medicine



Parker Realty Associates

Toby Boyce - Real Estate Agent

4248 Tuller Road

Dublin, OH 43017

(614) 987-5178

parkerrealtyassociates.com

Provides residential & commercial real estate services



Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



2024 Community Profile and Membership Directory

The 2024 publication of the Chamber's annual Community Profile and Membership Directory is on its way to the primary contact of your membership. This beautiful publication, the only of its kind in the county, was assembled and printed this year by [Minuteman Press of Dublin](#).



Copies are mailed to the membership and distributed throughout the year to Chamber walk-in traffic, new mover packets, staff recruitment packets requested by Chamber members and in many venues in the county. We encourage you to contact us for quantities of the publication to display and distribute in your lobby. The publication is also linked on the [Chamber's website](#).

Reinvesting Members

[Addison Properties](#)

[Blue Church Surveys](#)

[Cashmans Horse Equipment & Drive-Thru Feed Store](#)

[Cutting Edge Countertops](#)

[Delaware City Schools](#)

[Environmental Air, Inc.](#)

[Fahey Bank](#)

[First Citizens National Bank](#)

[Focus CFO Group, LLC](#)

[Fruth & Company, PLL](#)

[Gilson Company, Inc.](#)

[Habitat for Humanity of Delaware & Union Counties](#)

[Heartland Bank](#)

[Henderson Trucking, Inc.](#)

[HUB International](#)

[Little Smiles of Delaware](#)

[Marlatt Law Office, LLC](#)

[Minuteman Press - Dublin](#)

[Nationwide Children's Hospital - Lewis Center](#)

[Ninja Xpress Car Wash & Detail Center](#)

[Onda USA, LLC](#)

[Pizza Cottage](#)

[Pure Smiles](#)

[Red Wing Shoes](#)

[Richwood Bank](#)

[Rotary Products, Inc.](#)

[Smash My Trash](#)

[Spa Retreat](#)

[Stratford Ecological Center](#)

[Taft Stettinius & Hollister](#)

[United Way of Delaware County](#)

[Wal-Mart Stores, Inc.](#)

**The Chamber recognizes
renewing sustaining members**

Silver Level

**Willow
Brook**