

# CHAMBER NOTES

A monthly newsletter of the  
Delaware Area Chamber of Commerce

February 2024

## Sustaining Members

### Platinum Level



### Gold Level



### Silver Level



Ohio Living  
Sarah Moore



The Delaware Area  
Chamber of Commerce  
Established 1907

UNITED STATES CHAMBER OF COMMERCE

ACCREDITED



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## Chamber graduates 2.0

The Chamber's Supervisor Six Pack has been a popular new-manager training program for several years. A request from the Chamber's HR Council brought a new program, Supervisor Six Pack 2.0. This once-a-month-for-six-months brings together seasoned managers who want to take their skills to the next level. Facilitated by Natalie Plate, [Let's Lead HR Consulting](#) and Brad Schneider, [The Growth Coach](#), fourteen participants hone their skills in topics from basic strategic thinking to change management and topped the course off with a capstone project.

Congratulations to our graduates!

Jeff Krouse, Michelle Thieret, [Delaware City Schools](#); Shana Morris, [Fidelity Federal](#); Michele Boni, [Orange Township](#); Casey Smith, Craig Flockerzie, Patrick Shirey, and Kevin Parrot, [Preservations Parks of Delaware County](#); Jessica Hand, Annette Leatherman, Laura Smith, Traci Hipsher, Stephanie Miller, and Jodi Wood, [SourcePoint](#).



## Advertisers in this issue

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## 2024 Board of Directors

### Executive Committee

Mark Clack—Chair

[Attindas Hygiene Partners](#)

Todd LeClair— Chair Elect

[PPG Industries](#)

Casey Converse—Immediate Past Chair

[Converse & Associates LLC](#)

Angel Boulis— Treasurer

[Maloney + Novotny](#)

Shane Dawson—Vice Chair

[Dinsmore & Shohl LLP](#)

Ken Levering— Vice Chair

[Delaware Court Healthcare Center](#)

Brian Young— Vice Chair

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[Snappy's Automotive](#)

Erin Eizensmits

[Edward Jones Erin Eizensmits](#)

Heidi Kegley

[Delaware City Schools](#)

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[Lyon & Co.](#)

Maribeth Meluch

[Kohrman Jackson & Krantz, LLP](#)

Bethany Moore

[Delaware Speech & Hearing Center](#)

Chuck Moore

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### Sustaining Members

#### Bronze Level



Fidelity Federal



Manes, Martin & Pergam  
Attorneys at Law



DGPerry  
CPAs + Advisors



## DELAWARE AREA CHAMBER OF COMMERCE

You are invited to attend a program of the  
Delaware Area Chamber of Commerce  
16th Annual State of the City

with

Delaware Mayor Carloyn Kay Riggle and City Manager Tom Homan

sponsored by



Thursday, February 15, 2024, 11:45am—1:00pm

### [Brookshire Event Venue](#)

405 Greif Parkway, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$30 ~ Non-Chamber members: \$35

Deadline to register is Thursday, February 8, 2024

Cancellations after February 8 and no-shows will be charged.

[Click here to register](#)

## February Safety Council Presents: Mental Health & Burn Out

You don't have to be a Safety Council member to join us. Meeting is held on Wednesday, February 28, 8:30-9:30 am at [The](#)

[Barn at Stratford](#), 2690 Stratford Rd., Delaware. There is a \$5 fee to attend and all are welcome.



### Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn. Tell us what's going on in your business so that we can share it with our membership. E-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com).



Looking for product or service?

Look to your fellow

Chamber members *first*.

The Chamber exists for and by its members—

[check here](#) before you buy.

### Chamber Staff

[Holly Quaine, President](#)

[Sarah Yoakam, Office Manager](#)

[Matt Carbary, IT Mgr.](#)

2 Troy Road  
Delaware, Ohio 43015

740-369-6221

Fax: 740-369-4817

[DelawareAreaChamber.com](http://DelawareAreaChamber.com)



DELAWARE AREA  
CHAMBER OF COMMERCE



## Supervisor Six Pack 100 Series

Does your business rely on supervisors who were good performers who were promoted into a leadership role?

Have these individual contributors been trained and coached to be effective supervisors?

Could your technicians help you grow your business if they had the skills to be better leaders?

The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business. The program includes:

- ⇒ **7 Roles of a Supervisor**
- ⇒ **Establishing Yourself as the Leader**
- ⇒ **Common Purpose – Everyone Wanting to Move in the Same Direction**
- ⇒ **Communicating for Understanding**
- ⇒ **Dealing with Conflict**
- ⇒ **Planning Work and Activities**

This program is available for \$250 per participant\* (\$325 for non Chamber-member participants). Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from **8:00-10:00am for six consecutive Monday mornings beginning April 1, 2024**. Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate. The series will be facilitated by Brad Schneider.

*\* Four or more from the same business will receive a discounted price of \$200 per person.*

**[Click here to register by March 25, 2024](#)**

**Class size is limited**

### **About Brad Schneider - The Growth Coach of Central Ohio**



With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.

He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.

## Chamber board treasurer receives promotion

We are pleased to announce that Angel Boulis, who also serves as the treasurer for the chamber's board of directors, has been named the Partner in Charge of [Maloney + Novotny's](http://Maloney + Novotny's) Delaware office.

Angel is a Shareholder and has been with the firm for over 10 years. Her practice focuses on tax and accounting work for small to mid-sized businesses. She helps them plan for the future by offering planning strategies that save money and increase profits.

"Angel exemplifies the leadership skills that embody the firm's commitment to providing the highest quality service to our clients, we are happy to have her join the leadership of the firm," said Jon Ruple, the firm's managing shareholder.



She earned her Bachelor of Business Administration degree from the University of Cincinnati. She is a member of the AICPA and the Ohio Society of CPAs. She is an active member of the Delaware community serving on the Board of Directors for Grace Clinics of Ohio, Inc. and The Delaware Area Chamber of Commerce.

Angel is taking over responsibilities from Mike Dickey who is transitioning to a part-time role after 42 years in the accounting industry.

Maloney + Novotny is a full-service CPA and business consulting firm and celebrates 90 years of helping clients achieve their goals and financial success. The Firm provides attest, tax and advisory services through long-term relationships built on trust and service. Maloney + Novotny is a member of Nexia International, a worldwide network of independent accountants, business advisors and consultants. For more information visit [maloneynovotny.com](http://maloneynovotny.com)

For more information visit [maloneynovotny.com](http://maloneynovotny.com)



LAUGH & LUCK REVERSE RAFFLE PRESENTED BY MEDICAL MUTUAL

# JOIN THE FUN!

THURSDAY • FEBRUARY 15, 2024 •  
BROOKSHIRE EVENT VENUE, 405 GREIF PKWY, DELAWARE, OH

COMEDIAN + MAGICIAN, DINNER, WINE & SPIRITS PULL,  
TREASURE CHEST GAME, SILENT AUCTION & MORE!

**ADMISSION TICKETS DOUBLE AS RAFFLE  
TICKETS. THE LAST THREE TICKETS  
PULLED WIN UP TO \$2,000!**  
YOU DON'T HAVE TO BE PRESENT TO WIN.

**> REGISTER NOW**

## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

**Our Mission** The Chamber serves as the premier source for the success of the Delaware area business community by being a visionary leader for programs and services benefiting our members; supporting economic vitality, advocating for business, and providing collaborative growth opportunities.



## Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

***The more we are, the stronger we are. Working together.... It's Good for Business!!***

## HOT DEALS

### Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.

- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: getyour login and password and publish Hot Deals yourself– it's faster and the independence means you can post anytime, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)

**Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members– [check here](#) before you buy.**

## Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com).

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OhioHealth Grady Memorial Hospital

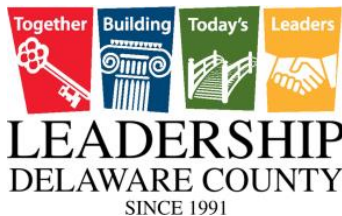
# Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit [OhioHealth.com/Grady](http://OhioHealth.com/Grady).



**Leadership Delaware Class of 2024**  
**Social Services, Boardmanship & Volunteerism Day**  
**Facilitators:** Barb Lyon '12, Gina Grote '12, Holly Quaine '09  
**Newsletter editors:** Troy McKnight, Mike McLane, Erika Myers-Bromwell, Judy  
**Photographers:** Kat O'Malley, Brian Orrenmaa, Eric Palmer

Kicking off the new year, Leadership Delaware Class of 2024 met for their fifth session at the [Willis Education Center](#) on Thursday, January 11th, 2024. Our facilitators throughout the day were Barb Lyon, [Lyon & Co.](#) and Gina Grote, [United Way of Delaware County](#), both representing the Leadership class of 2012. While having breakfast, the class had another speed dating round and the question that stumped most participants was "What was the name of your 1st grade school teacher?"

After breakfast, the facilitators set the tone for the day with an inspiring affirmation: "The attitude you bring to the day is what the day will bring to you. Great attitude. Great day." The focus of the day was then noted as perception vs perspective. The first segment of discussion was based on the Wage Gap video and The Way We Think About Charity is Dead Wrong TED Talk by Dan Pallotta. The video prompted the class to explore the challenges of digging one and their family out of poverty and the unresolved issue for a collaborative approach to impact change. Research was shown in the video by highlighting an individual that started out by making minimum wage and continued tracking their wage throughout the years. Although their hourly rate gradually increased throughout the years, a gap was depicted and showed how they still found themselves back in and out of poverty over time. The gap was created due to the fact that their welfare benefits and food stamps were decreasing at a faster rate than their salary was increasing. The video wrapped up by showing that it was not until the individual was making three times the amount of their starting wage that they were finally out of the poverty cycle (which could take them years and years to accomplish).

Open conversation led to the reflection that anyone in the group can find themselves trying to escape poverty whether it is before, now, and/or in the future. The TED Talk gave an overview of our existing broken relationship with charities. Dan noted poverty has continued to remain at 12% worldwide for the past 40 years. Society has structured for folks that choose a career in helping others to not make as much money as those choosing not to help others. Dan sheds a light on the disparity in CEO wages and the limited share of GDP allocated to non-profits. The TED talk concluded by pointing out non-profits will continue to face an uphill battle of scale and the need for a shift in perspective on social innovation.



Class then segwayed into a roundtable discussion to share overall feelings and ideas on charity. Some of those thoughts included the following:

- Everyone needs to help in some way.
- Are all charities focusing on growing their charity?
- Getting welfare benefits can be tricky and can be hard to check off all the requirement criteria to get any support.
- Charities are failing to invest in tech and are getting farther and farther behind (funding/grants that charities receive can have strict requirements which hinder technology advancements)
- There is only a finite number of dollars in the world, and supporting one cause means contributing less to another cause.
- Media can hurt your perspective.

*Continued on next page*

### *Leadership continued*

Holly Quaine then led a discussion with our class regarding Boardmanship, sharing valuable insights on the various types of nonprofit and not-for-profit entities. Holly discussed the roles and fiduciary responsibilities of board members, and advised the group on the many things to consider prior to accepting a board appointment. Serving on a board requires understanding conflicts of interest, recruitment processes, financial commitments, and the importance of learning and respecting the entity.

Next, a panel of representatives from several [Delaware County](#) community service agencies were introduced which included the following entities: Kristine Hodge and Chase Waits ([Delaware County Board of Developmental Disabilities](#)), Deanna Brant ([Delaware-Morrow Mental Health & Recovery Services Board](#)), Jeffrey Sell and Deanna Roberts ([Delaware County Department of Job & Family Services](#)) and Adam Howard ([Delaware Public Health District](#)). Each provided an overview of their agencies and roles in our community, and shared details regarding their various programs and services. Following their presentations, the panel members answered questions from the class and engaged in further discussion regarding the services offered to Delaware County residents.

Following lunch, our class attended small group discussions facilitated by representatives from numerous community service entities. There were five groups focusing on the following topics: Basic Needs, Housing, Mental Health and Addiction Recovery, Aging, and Youth and Veterans. Some of those specific entities representing each topic were the following: [Stockhands Horses for Healing](#), Delaware County Veteran Services, [Andrew's House](#), [SourcePoint](#), [People in Need Inc](#), and [Grace Clinics in Ohio](#).

The class was then divided into several groups for a hands-on activity which consisted of different volunteering opportunities. Activities included cleaning out classrooms, helping organize free school supplies, and going through donated food pantry items.

The day concluded with a call to action – be involved in the community, volunteer, be a voice, and support activities. The quote by Jane Goodall resonates: "What you do makes a difference, and you have to decide what kind of difference you want to make." In reflection, the day offered a comprehensive understanding of Delaware County's social services landscape, the importance of volunteerism, and the responsibilities of boardmanship. Building bridges and making a difference requires collaboration, a shift in perspective, and a commitment to positive change.

[Click here for more photos.](#)



**New Name, Same Expertise**

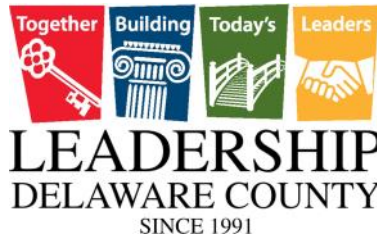
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## Leadership Delaware Class of 2024

Kristy Warner <a href="#">Acloche Staffing</a>	<a href="#">Delaware Area Career Center</a>	Tyler Herrmann <a href="#">Ohio Department of Health</a>
Jon Landrum <a href="#">The Alpha Group</a>	Mary Krell Misty Swanger <a href="#">Delaware City Schools</a>	Liz Conley <a href="#">Ohio Living Sarah Moore</a>
Jeremy Froehlich Brian Orrenmaa <a href="#">Buckeye Valley Local Schools</a>	Eric Weitz <a href="#">Delaware County</a>	Susan Zimmerman <a href="#">Ohio Wesleyan University</a>
Alycia Ballone Elka Lonas <a href="#">City of Delaware</a>	Bryan Howard <a href="#">Delaware County District Library</a>	Kirsten Roblee <a href="#">OhioHealth Grady Memorial Hospital</a>
Elise Schellin <a href="#">City of Powell</a>	Erika Myers-Bromwell <a href="#">Delaware County Foundation</a>	Erica Fouss Sydney Herbert <a href="#">Orange Township</a>
Eric Palmer <a href="#">Cogburn Electric</a>	Rusty Griffith Judy Nuñez Jason Rafeld <a href="#">Del-Co Water</a>	Pam Walker <a href="#">Ostrander Civic Association</a>
Gabbie Donofrio <a href="#">Converse &amp; Associates</a>	Kim Bood Bailey Gano <a href="#">Delaware-Morrow Mental Health &amp; Recovery Services Board</a>	Jenna Daniele <a href="#">Polaris Fashion Place</a>
Jen Bechtel <a href="#">Cornerstone of Hope</a>	Christina Thayer <a href="#">DGPerry</a>	Bonnie Houk Tyler Swartzlander <a href="#">Preservation Parks of Delaware County</a>
Michael Cavanaugh <a href="#">Delaware County Prosecutor's Office</a>	Jay Tadena <a href="#">Elford, Inc.</a>	Rick Sobel <a href="#">Red Wing Shoes</a>
Ashley Andolsek Gillian Armstrong Scotty Burden Angie Dusthimer Jodi Hough Mikkele Roy Mike Scalley <a href="#">Delaware County Sheriff's Office</a>	Mike Piscioneri <a href="#">Fidelity Federal</a>	Skylar Buyer <a href="#">Richwood Bank</a>
Susan Eckman Kelly Jacoby Anita Ludwig Quibell Rita Takenaga Aaron Tiedt <a href="#">Delaware County Board of Developmental Disabilities</a>	Ben Yoakum <a href="#">First Citizens National Bank</a>	Diane Brickner <a href="#">Safe Harbor</a>
Alex McCarthy Scott Stewart <a href="#">Delaware County Office of Homeland Security &amp; Emergency Management</a>	Dan Stephenson <a href="#">First Commonwealth Bank</a>	Sarah JanTausch <a href="#">SRJ Coaching &amp; Consulting</a>
Mike McLane Sherry Ward <a href="#">Delaware County Department of Job &amp; Family Services</a>	Beth Granlee <a href="#">Goodwill Industries</a>	Landon Diedrich <a href="#">Snappy's Automotive</a>
Tom Marchetti Chad Williams	Amanda Haines <a href="#">Grace Clinic Delaware</a>	Jill Smith Amelia Tucciarone Chelsea Welen <a href="#">SourcePoint</a>
	Crystal Cassidy <a href="#">Greif, Inc.</a>	Angie Mack <a href="#">Stockhands Horses for Healing</a>
	Mike Gregory <a href="#">Habitat for Humanity of Delaware &amp; Union Counties</a>	Kat O'Malley <a href="#">Stratford Ecological Center</a>
	Ben Lovell <a href="#">Liberty Township Fire Department</a>	John Lindeboom Rebecca Matteson Troy McKnight <a href="#">Willow Brook Christian Communities</a>
	Jay Schlater <a href="#">Marion Technical College</a>	
	Candace Coffman <a href="#">Nationwide Children's Hospital – Lewis Center</a>	

## Member welcomes new staff

Devon Henry has recently been named a Client Advisor for First Commonwealth Advisors, a subsidiary of [First Commonwealth Financial Corporation](#).



Henry will be responsible for establishing strong relationships for First Commonwealth Advisors in the Central Ohio Market and will be based out of First Commonwealth's Lewis Center Office (110 Riverbend Avenue, Powell, OH 43065).



Henry, a Certified Financial Planner™, comes to First Commonwealth with six years of asset management and planning experience with Fifth Third Bank.

“Devon will be a great fit in our Central Ohio Investment Management and Trust team,” stated Susan Wolf, Senior Vice President – Wealth for First Commonwealth. “He is committed to customer service and has the skills to develop and deepen customer relationships. He will be a great asset to our clients in this growing market.”

Henry is a graduate of the Ohio State University – Fisher College of Business and is currently pursuing his Masters of Accounting at Franklin University. He is an active volunteer with the Upper Arlington Rotary Club.

First Commonwealth Advisors currently has approximately \$3B in assets under administration.

About First Commonwealth Financial Corporation

First Commonwealth Financial Corporation (NYSE: FCF), headquartered in Indiana, Pennsylvania, is a financial services company with 126 community banking offices in western and central Pennsylvania and throughout Ohio, as well as business banking centers in Pittsburgh and Harrisburg, Pennsylvania, and Cleveland, Canton, Cincinnati and Columbus, Ohio. The company also operates mortgage offices in Wexford, Pennsylvania, as well as Hudson and Lewis Center, Ohio. First Commonwealth provides a full range of commercial banking, consumer banking, mortgage, wealth management and insurance products and services through its subsidiaries First Commonwealth Bank and First Commonwealth Insurance Agency. For more information about First Commonwealth or to open an account today, please visit [www.fcbanking.com](http://www.fcbanking.com).

## New member, new business, secret recipe

On January 8, Chamber members and friends celebrated with owner Lois Gonzales as she cut the ribbon on her brand new business. [Loiee G's Pizza](#) is the latest restaurant in downtown Delaware but it's not like any other. With a host of pinball machines, a

horror movie theme and a secret meatball recipe that has been in the family for generations, this pizza place is not like any other pizza place. Oh, wait, there's more: dart board, jukebox, beer and spirits and wine...enjoy a salad, by-the-slice or any of their yummy menu, Loiee G's is an *experience*.

Congratulations to Lois and her staff and welcome to Delaware.

[Click here for more photos.](#)



## Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



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## Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

## What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

## Township receives important honor

The [Liberty Township](#) Board of Trustees is proud and honored to announce that Liberty Township (Delaware County), working with the Delaware County Veteran Service Office, has been selected as the state of Ohio's hosting site for The Wall That Heals 2024 National Tour. The tour will travel to 32 locations nationwide this year.



On Veterans Day 1996, the Vietnam Veterans Memorial Fund unveiled a replica of the Vietnam Veterans Memorial in Washington, D.C., designed to travel to communities throughout the United States. The exhibit honors the more than three million Americans who served in the U.S. Armed Forces in the Vietnam War. More than 58,000 names of men and women who made the ultimate sacrifice are engraved on The Wall That Heals.

A 53-foot trailer that carries The Wall That Heals will arrive at Havener Park located at 4085 Liberty Road, Delaware, Ohio, on Tuesday, September 10th. The replica wall and a mobile education center will be erected on Wednesday, September 11th. The exhibit will be on display to the public on Thursday, September 12th through Sunday, September 15th.

"It is an honor to be chosen as the hosting site. Our hope is that The Wall That Heals Exhibit will draw visitors from across Ohio and beyond. Let us pay our respects to those who made the ultimate sacrifice for our freedom," said Liberty Township Board Chair Shyra Eichhorn.

More information: [vvmf.org/The-Wall-That-Heals](http://vvmf.org/The-Wall-That-Heals)

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## Members partner to host networking event; introduce new OWU staff

On Thursday, January 18 Chamber members Sara JanTausch, [SRJ Coaching & Consulting](#) and the [Entrepreneurial Center at OWU](#) teamed up to host the networking event.



Sarah guides her clients through values-based coaching. Sarah's approach is holistic, marrying career and external impact. Her specialties include career-pivots and generosity-based networking that makes creating genuine connections and growing your network feel almost completely effortless.

The event was also an opportunity to meet Phil Smith. Phil has been named director of the Delaware Entrepreneurial Center at Ohio Wesleyan University. He joined the university staff on Jan. 16 and continues to develop the facility as a regional center of innovation.



In his new role, Smith's duties include creating and executing a business development strategic plan for DEC OWU; developing new partnerships with community leaders, entrepreneurial partners, and local high schools; and overseeing all center programming, including planning, implementation, evaluation, and reporting.



[Click here for more photos](#)

## Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

### Amenities? Yes, we have them!

Laptop  
Smart screen

Laser pointer  
Wifi

Also included:  
Coffee, tea & water



### Will you be ordering food?

We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Pizza Cottage
- S Squared Food & Beverage
- Tim Horton's
- Warehouse Italian
- Wendy's

### Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



**Boardroom seats 20**

**Conference Room  
seats 32-34**



# The SOCA Benefit Plan

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\*Sole proprietors are not eligible for life, and disability benefits.

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## New member orientation

Each quarter the Chamber hosts an event to welcome new and prospective members (or new representatives from current members) to the organization. It starts with an informal reception attended by several board members and ambassadors and continues with a presentation of benefits and services that come with being a member of the Chamber. New members, prospective members and reps from veteran member businesses who attended the January 23 event included: [Click here for more photos](#) and join us for our next [New Member Orientation on April 23](#).

Dominique Brunet & Craig Brooks, [CME Federal Credit Union](#)

Wendy Witchey & Dianna Ortman, [Country Club Rehabilitation Campus at Delaware](#)

Shawn Hensley, [Creekside Coverings](#)

Russell Williams & Alyssa Oeters, [Fifth Third Bank](#)

Eric Harned, [Garber Connect](#)

Michele Malenky, [JDM Outdoors of Lewis Center](#)

Kim Manley, [Kingston Residence of Marion](#)

Michael Capobianco, Lifetime Financial Growth, LLC

Jarett Lewis, [LRI Associates, LLC](#)

John, Tess & Ross Meeker, [Meekers Venue](#)

Lynnette Coleman, Heather Day, Gregory Gaydos, [Memory Lane Sunbury by Day Funeral Service & R-A-R Monument](#)

Phil Smith, [The Delaware Entrepreneurial Center - Ohio Wesleyan University](#)



### Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

*The more we are, the stronger we are. Working together.... It's Good for Business!!*



## Main Street Delaware unveils new Downtown identity brand at 25th anniversary

[Main Street Delaware](#) kicked off its 25th anniversary of promoting, preserving, and protecting the city's historic downtown on Jan. 18 with the unveiling of its new Downtown Delaware identity brand, "Just Next Door."

"We are excited to introduce 'Just Next Door' as a reflection of our commitment to building a downtown that is not just a place on the map but a shared space where everyone feels a sense of belonging," said Courtney Hendershot, Main Street Delaware executive director.

The brand was unveiled during a "Cheers to 25 Years" event held at Clo Wine Gallery & Lounge. The brand includes a new "Just Next Door" logo that incorporates vibrant colors and key Delaware identifiers including the Little Brown Jug, downtown shops, historical architecture, and the arts.

As Main Street Delaware celebrates its quarter-century milestone, the introduction of "Just Next Door" marks a significant evolution in the organization's commitment to fostering a vibrant and interconnected downtown community, Hendershot said.

"Just Next Door" encapsulates the essence of Delaware's proximity to surrounding areas and cities in the Ohio region. The brand reflects the idea that Delaware is not just a place on the map but a vibrant hub offering unique experiences, just a quick drive away.

Within this close-knit community, residents and visitors alike have easy access to a diverse array of culinary delights, including food, breweries, and wineries that showcase the region's rich flavors. Family-friendly events further enhance the sense of community, providing opportunities for shared experiences and lasting memories.

"Main Street Delaware's 'Just Next Door' invites everyone to explore one-of-a-kind shops, discover hidden gems, and enjoy the distinctive charm that makes Delaware a destination worth discovering, just around the corner," Hendershot said. "The new brand reflects Main Street Delaware's vision for the future – a downtown that is not just a place but a community. 'Just Next Door' symbolizes the idea that everything you need for a vibrant and fulfilling life is right within reach, right in your community."

The "Cheers to 25 Years" event brought together community leaders, local businesses, residents, and supporters to commemorate Main Street Delaware's quarter-century legacy – a celebration that will continue throughout the calendar year. The evening was sponsored by the City of Delaware, Delaware County, Destination Delaware, One Delaware, Planet Marca, and Clo Wine Gallery & Lounge.

"Cheers to 25 Years was the perfect occasion to launch this brand, celebrating how far we have come, but also looking forward to a future where Downtown Delaware becomes synonymous with vibrancy, connectivity, and a thriving spirit that invites everyone to explore, connect, and make lasting memories right in their own neighborhood," Hendershot said.

The "Just Next Door" brand was created by a volunteer Main Street Delaware marketing committee chaired by resident Hannah Simpson. The logo was created by committee member and designer Jorge Sanclemente, who also is the 2024 president of Main Street Delaware's Board of Directors. The committee also consisted of Thom Leiter, Lynsey Penny, Jeff Kirby, Terri-Lynn Smiles, Caroline Pusateri, and Courtney Hendershot.

### About Main Street Delaware:

Main Street Delaware is a 501(c)(3) member-supported organization that seeks to preserve and promote historic downtown Delaware. Main Street Delaware coordinates the First Friday celebrations, downtown Farmers' Markets, holiday parade, and more. Main Street Delaware is an accredited Ohio Main Street Community. For additional information, contact Courtney Hendershot, executive director, at 740-362-6050 or [director@mainstreetdelaware.com](mailto:director@mainstreetdelaware.com). Learn more at [www.mainstreetdelaware.com](http://www.mainstreetdelaware.com) or [www.facebook.com/MainStreetDelaware](https://www.facebook.com/MainStreetDelaware).



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The Chamber exists for and by its members— [check here](#) before you buy.



## Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) and we'll send you a certificate good for \$50 off ANY Chamber invoice.



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Drawing By Karen Collins

## Take your Chamber membership to the next level by investing in a sustaining membership\*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[\\*Click here for details](#)

### Platinum Level \$5000\*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Gold Level \$3000\*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Silver Level \$2000\*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Bronze Level \$1000\*

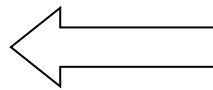
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

## Let them know you belong and support; link to Chamber logo

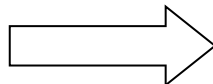
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



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## Chamber's advertising opportunities a great value

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1400 Chamber members and its archival on our website, your ad has a long shelf life. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!**

Full page: 8.5 x 11 portrait	\$125 per run	Quarter page: 4 x 5.25 V	\$75 per run
Half page: 8 x 5.25 H	\$90 per run	Eighth page: 4 X 2.62 H/V	\$50 per run

You can also place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.



[About Us](#)   [Find A Business](#)   [Calendar](#)   [Membership](#)   [Annual Events](#)   [Newsletter](#)  
[Community](#)   [Development](#)   [Safety Council](#)   [Member Login](#)   [Leadership Delaware](#)   [Join The Chamber](#)



Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221.

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# February/March

## Calendar

### Annual Dinner

Thursday, February 1, 2024

[Click here for details and registration](#)

### HR Council

Wednesday, February 7, 8:30 am

Chamber office

### Leadership Delaware

Government Day

Thursday, February 8

### Workforce Development & Education Committee

Wednesday, February 14, 8:30am

Chamber office

### Third Thursday luncheon

Annual State of the City

Thursday, February 15, 11:45—1:00

Brookshire Event Center

[Click here to register](#)

### Chamber Board Meeting

Wednesday, February 21, 7:30 am

Chamber office

### Government Affairs Committee

Wednesday, February 21, 9:30 am

Chamber office

### Safety Council

Wednesday, February 28, 8:30 am

Mental Health/Signs of Burnout

[Click here for details](#)

### HR Council

Wednesday, March 6, 8:30 am

Chamber office

### Workforce Development & Education Committee

Wednesday, March 13, 8:30am

Chamber office

### Leadership Delaware

Law Enforcement & the Courts Day

Thursday, March 14

### Chamber Board Meeting

Wednesday, March 20, 7:30 am

Chamber office

### Government Affairs Committee

Wednesday, March 20, 9:30 am

Chamber office

### Third Thursday luncheon

Delaware County Update

Thursday, March 21, 11:45—1:00

Brookshire Event Center

### Safety Council

Wednesday, March 27, 8:30 am

Chemical Safety

[Click here for details](#)

### SAVE THE DATES

Golf Outing

Friday, June 7, 2024

Clay Classic

Friday, October 11, 2024

[Click here to visit the chamber's interactive calendar of events](#)

---

## Chamber committee meets with legislator

The Chamber of Commerce Government Affairs Subcommittee welcomed House District 61 Representative Beth Lear on Wednesday, January 17th. Representative Lear explained that while things have been a bit slow at the Statehouse that work is progressing on the Capital Budget. Ohio's capital budget for fiscal years 2023 and 2024 totaled \$3.5 billion in appropriations, with most of the revenue going towards the Intel investment in Licking County, public schools, and state parks.

The new "All Ohio Future Fund" will provide an additional \$750 million to local communities to help increase the state's economic development sites. Funding will primarily come in the form of 0% interest loans that may be partially forgivable. Rep. Lear stated that groups with a match will get funded first. Committee members who had submitted applications for the "All Ohio Future Fund" had trouble determining application deadlines and asked Rep. Lear to seek improved communication for future grant applicants.

When asked about her 1st year impressions, Rep. Lear said that with her experience as a legislative aide in the Ohio House, and as a policy analyst for the Buckeye Institute, she was already familiar with how things worked. Since taking office in January 2023 Rep. Lear has sponsored seven bills including HB 15 to revise consent laws regarding abortion, HB 183 regarding single-sex bathrooms in schools, HB 236, the Never Act Alone Bill, and four House Bills (HB 55, HB 165, HB 294, and HB 330) which establish memorial highways.

Rep. Lear reminded the committee members that elections for the Ohio House of Representatives will take place on November 5, 2024, using the district maps adopted in September 2023. State House Districts 60 and 61, which cover the Delaware area, have been revised so expect some changes when you go to vote. The primary will be held March 19, 2024.

## Are you making the most of the freebies that your Chamber membership offers?

The Chamber uses an integrated database system called ChamberMaster. From the staff's point of view, ChamberMaster's integration with our secure accounting system and website, and its use as a database system are only the tip of the iceberg; CM's features are robust and responsive to chambers of commerce who subscribe. But ChamberMaster is also a multi-faceted tool for our members that increases the value of membership to those who use it.

To use any of the features offered, you will need a username and password. [Click here for instructions.](#)

Your online calendar displays events from other members, Chamber events, and of course, any events that you have posted. You can register online for Chamber events only; to register for another member's event, please contact that member directly. If the event you'd like to register for has a fee associated with it (for example, Third Thursday luncheon is \$20 per person), you can pay online right then and there, select to pay at the door, or let us know you'd like an invoice. [Click here for the full instructions on registering for Chamber events.](#) So, you've attended an event and you opted to be invoiced for it. You can pay that invoice online as well as ANY Chamber invoice. [Click here for instructions on how to pay invoices online.](#)

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## Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com) Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125	Quarter page: 4 x 5.25 H	\$75
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## Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



### Contact your legislator:

#### Ohio Senate District 19

Andy Brenner  
Senate Building  
1 Capitol Square  
Ground Floor  
Columbus, OH 43215  
(614) 466-8086  
[Email](#)

#### Ohio House District 61

Beth Lear  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 466-1431  
[Email](#)

#### District 60

Brian Lorenz  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 644-6711

#### US House District 12

Troy Balderson  
250 East Wilson Bridge Rd.,  
Suite 100  
Worthington, OH 43085  
(614) 523-2555  
[Email](#)

#### District 4

Jim Jordan  
28 Park Avenue West,  
Suite 100A  
Mansfield, OH 44902  
(419) 982-8045  
[Email](#)

#### US Senate

JD Vance  
37 West Broad Street,  
Room 300  
Columbus, OH, 43215  
(614) 369-4925  
[Contact](#)

Sherrod Brown  
200 North High St.,  
Room 614  
Columbus, OH 43215  
(614) 469-2083  
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### Garber Connect

Eric Harned - Garber Connect - Sales

929 Eastwind Drive #211

Westerville, OH 43081

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[garberconnect.com](http://garberconnect.com)

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### JDM Outdoors of Lewis Center

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Lewis Center, OH 43035

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### Loiee G's Pizza

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## Chamber website banner adds a great value

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[Cross Creek Camping Resort](#)  
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[Delaware County Foundation](#)  
[Delaware Pediatric Dentistry](#)  
[Dempsey Event Center](#)  
[Dexxon Digital Storage, Inc.](#)  
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[Dreamshine at Autumn Lakes, LLC](#)  
[Environmental Design Group](#)  
[Floagility, LLC](#)  
[Four Star Living](#)  
[Functional Training Services](#)  
[Hair Artists](#)  
[Harmony Brands, LLC](#)  
[Hilton Columbus/Polaris](#)  
[Huntington Learning Center](#)  
[Inno-Pak, LLC](#)  
[Jet's Pizza](#)  
[Kings Mill Golf Course, LLC](#)  
[Kiwanis Club of Delaware, OH \(Evening\)](#)  
[Kohrman, Jackson & Krantz, LLP](#)  
[Let's Lead HR Consulting, LLC](#)  
[Liberty Casting Company](#)  
[Linxus Communications](#)

[Mail Pro 1, LLC](#)  
[Mays Consulting & Evaluation Services, Inc](#)  
[MD Transmissions, Ltd.](#)  
Miller, Rozella  
[National Lime & Stone Company](#)  
[Nobis Industrial Sales, LLC](#)  
[NorthStar Golf Club](#)  
[Nvironment](#)  
[OhioMeansJobs Delaware County](#)  
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[Pella of Columbus, LLC](#)  
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[Polaris Fashion Place](#)  
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[Savare Specialty Adhesives, LLC](#)  
[SBA Studios, LLC](#)  
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Worly, Don

## Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



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